



## NEXT CHAPTER ENDORSEMENTS

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**John Billowits,**  
Frm CEO Vela Software International Inc., Toronto

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I had no idea what to expect from the program, nor did I have any idea about my next chapter. What I got was a clear process on how to develop my next chapter which was enriched by interacting with a small group of like minded individuals. I immensely enjoyed it and am now approaching my next chapter with excitement.

**Tom Shepansky,**  
Founder and Partner, Rethink Canada,  
Digital Marketing Agency of the Year

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I'd highly recommend the "Next Chapter" workshop delivered by Natalie and Brian from Waterfront Partners. My wife Roxanne and I had the opportunity to work on our next chapters and we found the experience both rewarding and inspiring.

**Michelle Peel,**  
President, Gumbo Limo Nature Center, Inc. Fla.

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The program was a 10 out of 10! Being able to talk and work through things with colleagues was great. Having my spouse in the room and sharing was enlightening and rewarding. The food and setting at Brew Creek were excellent and helped us focus. Finally, the openness of participants to share with each other allowed everyone to learn and make progress.

**Chris Catliff,**  
CEO BlueShore Financial, B.C.

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For those looking to rejuvenate their soul and enliven their evolving sense of purpose, the tools and exercises provide clarity on one's next steps in life.

**Doramy Ehling,**  
CEO Rick Hansen Foundation, Vancouver

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I strongly endorse the Next Chapter Program. Natalie and Brian bring a world of knowledge and expertise on succession and transition and have created a very interesting and rewarding process that allows the participant a chance to reflect and create a fulsome view of what the next chapter might look like. The approach includes a combination of individual prep work, coaching sessions and work with your cohort. It is highly engaging and energizing. You get a chance to meet some amazing people. It has given me confidence to explore a variety of scenarios for my next chapter knowing that my best work is ahead of me. I am excited about continuing to build off what I learned from this program.

**Krysta Thompson,**  
CEO Covenant House, Vancouver

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I rated this program 10 out of 10 because of the caliber of the participants, the exercises we completed, and the comradery developed by the group and facilitators. The setting of Brew Creek was amazing. The level of dialogue was awesome, and I felt fully engaged for the entire weekend. The agenda was packed but fun, light and effective. I would absolutely endorse this program to anyone!



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**Kevin McCrum,**  
Fmr CEO of Best Services Pro., B.C.

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I would strongly recommend this program to any executive who is used to living in the world where 90% of the time you are required to set the tone and direction in developing strategic plans in the creation of success for your teams and other.

This experience will give you a unique opportunity to duplicate that success and share the journey of creating a strategic life plan with purpose. This well thought out peer group “design thinking” experience, well tap you into new possibilities and create deeper levels of clarity that are a required ingredient in developing an authentic Next Chapter road map, that will be guided by intent and meaningful purpose.

“Every next level in life will demand a different version of you.”

**Gary Komar,**  
Fmr CEO Dillon Consulting, Toronto

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After leaving my CEO role and company of 40 years, I was a bit skeptical of how the Next Chapter Program would help me visualize my next stage of life. The program exceeded my expectations – it was engaging, energizing and enlightening, and led to some clarity for my next chapter. Natalie and Brian very capably arranged and facilitated a strong program. They put together a group of high-quality participants who were also very instrumental in making the program a great success.

**Ray Newstead,**  
Fmr CEO Refrigerative Supply Co., B.C.

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This workshop was a fantastic experience and really gave me insight to my Next Chapter.

It was very powerful working with a cohort as we were able to tap into other points of views and experiences. The diverse group allowed me to consider actions and outcomes that I could not have envisioned on my own.

Brian and Natalie’s coaching and facilitating skills forced me to challenge my own biases and made this an extremely rewarding experience.

**Gary Komar,**  
Fmr CEO Dillon Consulting, Toronto

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**Jim Maynard,**  
Fmr CEO Wavefront Tech., Vancouver

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Design thinking is changing how we discover solutions to complex problems. Waterfront Partner's Next Chapter program brings the power of design thinking to bear on the most difficult problem of all – intentionally building a complete life.

Waterfront's Next Chapter program combines the power of design thinking with the sage advice of peers to help participants intentionally craft a complete life plan. It helped me lay the foundations of an intentional plan for my "Next Chapter".

Waterfront Partner's Next Chapter workshop helps to build a strong foundation for your "next chapter". You will never view living your life the same again.

**Michael Procopio,**  
Exec Director, BC Liquor Distribution Branch, B.C.

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For anyone that is considering their future this program provides tools, exercises and excellent guidance. They know the challenges and barriers that most people will have to manage. As a result they provide real life examples and tools to help manage through a challenging milestone in one's life.

**Patty Maynard,**  
Spouse of Jim Maynard

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Design thinking has become a catalyst for me to get "unstuck" in thinking about how to move forward in the next season of my life. Natalie and Brian have creative ideas and materials to help individuals think outside the box. I would highly recommend Waterfront's Next Chapter program for anyone wanting more out of life. Thank you!

**Jack Ong,**  
Fmr Founder & COO Gossamer Threads, Inc, Vancouver

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With some imagined reservations amid a muddled outlook, I signed up for "Next Chapter 2019" to see if I might glean some gems of knowledge to guide me onto a path forward. The sheer richness of the interactions and the group-think input to my dreams and fears far exceeded my expectations, so I whole-heartedly endorse the program, especially for any sceptics. Brian and Natalie will lead you to a clarity of mind difficult to arrive at alone, and the measure of your contribution to other participants cannot be discounted.

**Mathé Grenier,**  
Fmr Senior Client Partner, Korn Ferry, Vancouver

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As I embark on a new phase of my professional journey, I was initially confident I could DIY my way forward. The experience of being guided through a series of dynamic exercises to help me navigate and design my next chapter has been enlightening and energizing. The opportunity to share, learn from and be challenged by a dynamic cohort of peers led me to discoveries that were much richer than I could have done on my own. Brian and Nathalie created a very powerful and impactful experience that enabled me to answer the question "who do I want to become in my next chapter?".



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**Jay Beech,**  
Sr. Principal, Geosyntec, Atlanta, Georgia

Great class. It let me chart out what I want to do in the next chapter, and made me realize that my dreams are achievable.

**Will Gaherty,**  
President, PGL Consultants, Vancouver

As part of the inaugural cohort of the Next Chapter program, I was impressed. I came with a few fuzzy ideas and lots of confusion and left with a solid start of a plan. Natalie and Brian did a great job of facilitation, and the cohort was amazing. We were at different stages of the process and learned a great deal from each other. We were able to establish an amazingly high level of trust. A truly outstanding program that I can recommend without reservation.

**Edward Wright,**  
Fmr CEO CRH Biomedical, Vancouver

The Next Chapter Retreat exceeded my expectations in so many ways – the program is comprehensive and extremely well organized. It is thought provoking and has opened my mind to many different ideas and possibilities.

**Scott Douglass,**  
Fmr President, First Site Residential Ltd.

The 2019 Next Chapter workshop was 10 out of 10! The facilitators were excellent at bringing everyone together in a trusting, caring environment in a non-threatening way. The program helped me clear up a lot of the muddiness in my next chapter thinking. I met some amazing people and we continue to be connected. I would endorse this program.

**Terry Duggan,**  
Fmr CEO, BC Maritime Employers Assoc., B.C.

I was very pleased to be part of the first cohort of the Next Chapter Workshop.

Getting away from the daily noise and routine and spending a weekend of introspection on what's important, and how I can put my time and talent to good use in retirement, helped me to develop some concrete plans.

Receiving and giving that concentration of feedback from other senior executives who are themselves in transition helped bring clarity to what I would like to achieve, what some of the pitfalls might be, and what some easy first steps could look like.

The biggest "ah-ha" moment for me was when I realized that as I am going through this major transition to my Next Chapter, that those closest to me are being significantly impacted by my changes and need to be very intentionally included as part of my planning process.

Brian and Natalie are skilled facilitators, and I would not hesitate to recommend this program.

**Mike Kavanaugh,**  
Sr. Principal, Geosyntec, California

Brian and Natalie are exceptional facilitators of an important process of self reflection and planning the use of a future scenario planning format pushed me to make important decisions for my coherent life plan. I loved the exercises to help create alternative futures that are an extension of my world view. I highly recommend the program at any stage of one's next chapter in life.